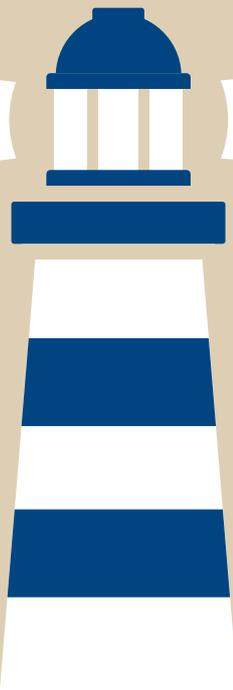


# Company Profile





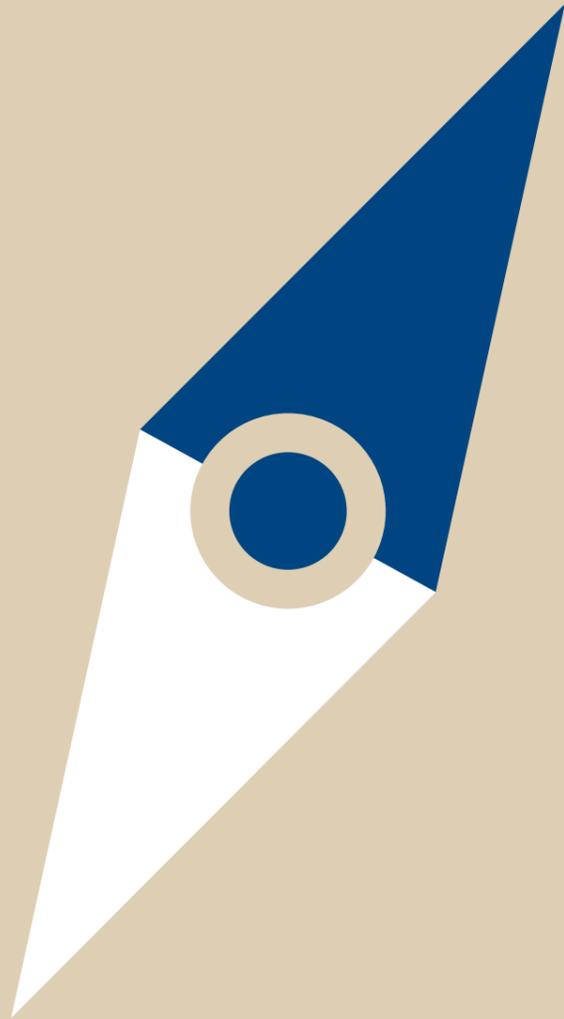
The journey of Q-PLAN INTERNATIONAL begins in **2000** as Q-PLAN North Greece. We build upon our **team** and keep improving, all while delivering **value** for each client and project in line with their unique needs. Along the way, we invest in **trust**, underpinning our relations with honesty and responsibly meeting our **commitments**. This is how we have developed an expanding **network** of selected collaborations at local, national and international level.

#### **Our mission**

The mission of Q-PLAN INTERNATIONAL is to serve as a **vigorous cell of society**.

Values  
Trust  
Change  
Evolution

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## Our policy

The policy of Q-PLAN INTERNATIONAL is to add real value to our customers and stakeholders (shareholders, personnel, suppliers, collaborators as well as the society as a whole).

To this end, we commit and make every possible effort to:

- Actively abide by our values in practice during our everyday work.
- Build mutually beneficial and trusting relations with the market.
- Achieve continuous and measurable improvement.
- Provide all necessary resources along with an enabling infrastructure.
- Deliver services tailored to the needs of each customer and project.
- Retain highly skilled and well-trained personnel.
- Align and focus our work towards a mutually successful course.

We implement a Quality Management System which is certified according to ISO 9001 by TUV HELLAS (TUV NORD) and underpins all of our business processes and activities.

Knowledge  
Reliability  
Quality  
Experience

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## Our services



### International Projects and Studies

Design, management and implementation of Research and Innovation Projects as well as Studies conducted on behalf of European Commission DGs or other Agencies and Institutions.



### Management Systems

Support of private or public organisations of different types and sizes to (re)design, implement, audit and accredit/certify their management systems and processes.



### Business Development – Funding Programmes

Support services for businesses to make the most out of available funding and financing opportunities in order to bring their business and investment plans to life.



### International Projects and Studies

We build and participate in **international consortia** implementing Research and Innovation projects (under EU programmes such as FP6, FP7, H2020, COSME, etc.), as well as policy studies on behalf of Directorates-General of the European Commission and other European Agencies and Institutions (in the framework of designing or evaluating European policies and actions).

Our services focus mainly on the: (i) **design** of new projects or studies along with the preparation of the respective proposals or bids, (ii) **coordination and management** of ongoing projects or studies, (iii) support of the **exploitation** of project results through the development of business models, business plans and feasibility studies, as well as the (iv) **communication, promotion and dissemination** of project activities and results at local, national and international level.

Some of our more **niche areas of expertise** include studies aimed at exploring and appreciating social entrepreneurship and the social economy at national and international level, foresight analyses to help shape the future of research and innovation, as well as studies to assess the socio-economic impact of different actions or programmes conducted on behalf of European and National Institutions as well as philanthropic organisations and NGOs in Greece and abroad.

### Management Systems

Our integrated services include the elaboration of **Organizational/ Reorganizational Studies** as well as the development of **Management Systems** (e.g. Quality Management, Environmental Management, Food Safety, Accreditation of Laboratories and Inspection/ Certification Bodies, Occupational Health & Safety, Information Security, etc).

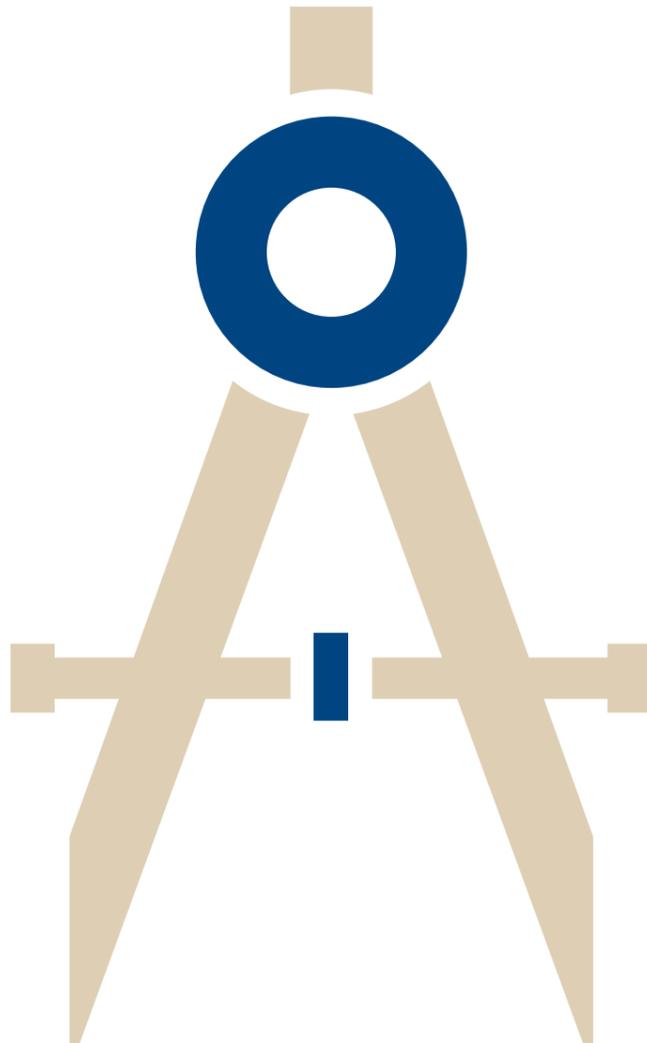
We are uniquely positioned to support organisations/ businesses/ labs operating in the public or private sector, regardless of their field or size, in order to achieve their **accreditation/ certification/ compliance** according to a diverse array of national, international and private standards and regulations (e.g. **ISO 9001, ISO 14001, ISO 50001, ISO 22000, GDPR, ISO 45001, ISO 27001, TISAX, ISO 13485, ISO 17025, ISO 17189** etc.).

To this end, we begin with an analysis of the current situation and proceed by elaborating the necessary documentation/ evidence base and training the customer's personnel. Ultimately, we support

and audit the implementation of Management Systems, both before as well as after achieving their accreditation/ certification/ compliance to assure conformity and continuous improvement in the long run (i.e. maintenance of Management Systems).

The **Management Systems** we develop do not simply focus on covering the requirements of the respective standards. They also aim at serving as meaningful **"tools"** that can be used in practice to facilitate **management, control and continuous improvement**. They are effective and flexible systems, properly customized to the needs and characteristics of each case at hand without unnecessary red tape.





## Business development – Funding Programmes

With our business development services we support enterprises operating in Greece (regardless of size and sector) to define their **business and investment strategy** as well as to effectively capture financial opportunities offered by suitable funding programmes.

We cover the entire spectrum of business needs when it comes to funding programmes. We:

- Carefully **analyse** the current situation along with business needs and plans.
- **Inform** and select suitable funding programmes that match business needs, highlighting the requirements and commitments that are implied by participating in each one.
- Conduct **pre-evaluations** (whenever possible) to assess the chances of an application being successfully approved for funding, facilitating the decision-making process.
- Support the **design**, flawless **preparation** and timely **submission** of the application for funding and closely monitor the evaluation process.
- Support the **management** of approved projects with a view to ensuring the timely release of the funds in the minimum possible time, avoiding typical pitfalls and delays.

In addition, our services also include the elaboration of:

- **Business plans** to properly steer the evidence-based definition of business strategies.
- **Feasibility studies and sensitivity analyses** to support investment decision making.

## We are proud for our collaborations





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